



Press Release

For Immediate release

PEBS Pennar FY16 Gross Revenues at Rs. 508.63 Crores

FY16 EBITDA at Rs. 65.04 Crores, up 39% YoY

EBITDA Margin expands to 14.55%

FY16 PAT at Rs. 30.16 Crores; up 38% YoY

Hyderabad, May 16, 2016: Pennar Engineering Building Systems (PEBS Pennar), one of India's leading companies in design, manufacture, supply and installation of cost-effective pre-engineered buildings and building components, today announced its earnings for the quarter- and year-ended March 31, 2016.

Q4FY16 Financial Highlights

- Gross Revenues at Rs. 155.11 Crores.
- Net Revenues at Rs. 137.94 Crores.
- EBITDA at Rs. 27.7 Crores, up 31% YoY.
- EBITDA Margin expands to 20.08%.
- PAT at Rs. 14.45 Crores, up 23% YoY.

FY16 Financial Highlights

- Gross Revenues at Rs. 508.63 Crores.
- Net Revenues at Rs. 446.92 Crores.
- EBITDA at Rs. 65.04 Crores, up 39% YoY.
- EBITDA Margin expands to 14.55%
- PAT at Rs. 30.16 Crores, up 38% YoY.

Business Highlights – Q4FY16

- Order book stands at Rs. 424 crores
- Large New Orders –
  - Received major orders from, L&T Construction, TVS Infrastructure, Gamesa, My Home, Hetero Drugs, Annora Pharma, Himedia Laboratories, SRR Projects, RKV Developers, Indus Projects, Ashapura Group, Avenue Supermarts etc.

- Engineering Services -
  - Received new orders from Tekla Structures and Dollar General.
  - Presently increasing manpower at Vishakhapatnam office to provide engineering services to our US-based clients.
  - Current manpower strength for NCI jobs is 84 at both locations.
- Third - party Baroda factory taken for production on a Job-work basis model. Orders in and around Madhya Pradesh, Gujarat and North are being manufactured at this facility.
- Board approves term sheet signing with Engineering Services firm.

### ABOUT PEBS PENNAR

PEBS Pennar (PENPEBS) is one of the leading custom designed building systems solutions providers in India. Its products and services include pre-engineered buildings, design and engineering services, solar module mounting structures, cold form buildings and structural steel products, which are widely used for various manufacturing, warehousing, industrial, infrastructure, and custom-designed commercial buildings.

Pre-engineered buildings offer enhanced speed in delivery and erection, flexibility in expansion, and are capable of withstanding weather pattern changes. It has a technical know-how licensing arrangement with NCI Group, Inc., an established player in the United States' metals buildings market, for supply of standing seam roofing panel system in India under the brand name 'Double Lok®. PENPEBS is one of the few companies that offer leak-proof roofing systems in India. For more information, please visit [www.pebspennar.com](http://www.pebspennar.com).

For further enquiries, please contact: PEBS PENNAR – [cs@pebspennar.com](mailto:cs@pebspennar.com)

*Disclaimer:*

*This release contains “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Pennar Engineered Building Systems Limited’s future business developments and economic performance.*

*While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.*

*These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.*

*Pennar Engineered Building Systems Limited undertakes no obligation to periodically revise any forward looking statements to reflect future / likely events or circumstances.*

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Date:	Tuesday, 17 May 2016
Time:	10:00 AM IST